

COMPANY PROFILE

Brief Description

Lilo-1 Ltd is the biggest customs & warehouse terminal in Georgia located in Tbilisi near the International Airport. The company is 100% private. The full-scale rehabilitation and modernization of warehousing infrastructure has been done recently and it has become the most modern terminal of its kind in the region. More than 10 million USD investments were carried out. Terminal Lilo-1 was established to support the warehousing and distribution needs of our customers throughout the Caucasus. Terminal is staffed with professionals experienced in warehousing and distribution. We offer the highest in Georgia level of service and security for the cargo.

The terminal spans 23 hectares, with the combined roofed storage space of 55,000 sq. m. It is equipped to handle rail and road traffic.

It offers vast warehousing capabilities and consists of 3 distinct and interlinked sections:

- Customs terminal,
- Commercial warehousing terminal,
- Industrial area.

The customs terminal consists of 17,000, sq.m storage space. It is a bonded warehouse area and is under the customs control. The commercial warehousing includes 38,000 sq.m. class "A" dry storage space. By the end of this year both these warehouses will offer air-conditioned, chilled & frozen storage options. The industrial area is currently under development and by the end of 2008 will contain two factories producing industrial cold store panels and refrigerator doors.

The major part of consumption in Georgia falls on imported goods. At same time Georgia plays an active role in Eurasian corridor due to its geopolitical location. With the expansion of trade activities in Georgia, import volume in 2007 has reached \$5217 million. In 2006 and 2005 it was \$3678 million USD and 2490 million USD respectively. The increase in the imports volume is due to rapid increase investments in manufacturing as well as in service industries.

The terminal Lilo-1 has addressed all needs of importers by providing:

- Full set of newly refurbished bonded warehouse services;
- Comprehensive set of machinery and labor for loading and unloading cargos;
- Full end-to-end supply chain service;
- Very competitive prices on services and warehouse rent;
- Modern supporting services such as: resting rooms, parking and eating area.

Location of the terminal

Lilo 1 is located 5km from the Baku-Tbilisi main highway and 3km from the Tbilisi International airport. This makes it ideally placed for cargoes imported from Azerbaijan, Armenia, Kazakhstan, Turkmenistan, as well as from Turkey and other Black Sea destinations.

Speed of the operations

Lilo 1 is able to handle high quantities of throughput quickly and efficiently. This is primarily because of the size of the territory and the resources and facilities provided. The large warehousing area, amount of machinery, number of the loading docks and size of the parking area enables 15 trucks to be loaded and unloaded simultaneously in the customs area. In addition, the customs terminal is able to receive up to 8 rail cars simultaneously. The cargo clearance procedure time has been significantly reduced by defining the process flows and simplifying operations. The terminal is focused on long-term contracts with regular importers, enabling the scheduling of the operations in advance.

Brokerage service

Large number of the importers depends on the service of local brokers who aid it dealing with customs laws and procedures. Lilo 1 administration building houses 20 highly experienced brokerage companies who are able to facilitate and greatly expedite cargo clearance procedures for importers.

Transparent pricing system

Prices at Lilo 1 are more competitive than any other terminal in Georgia. Payments are made directly at the bank located in the terminal's administration building. Importers with long-term contracts are able to make the transfer payments periodically according to invoices.

Additional services

Lilo 1 strives toward innovation and aims to provide services that are currently not available in Georgia. It currently already offers end-to-end supply chain service to customers, delivering goods to final destinations. It is also offering industrial areas on lease, adjacent to customs and commercial warehousing facilities, beneficial for customers who need a full logistic and distribution service from import of raw materials, to customs clearance, storage, manufacturing and distribution - all in the same terminal. In the short-term Lilo 1 is planning arrangement of exhibition halls and wholesale shops on the terminal's territory. This will enable importers to display and sell their products directly from the industrial zone and bonded warehouses.

We are looking for Chinese companies willing to expand their business and acquire Georgian and South Caucasian markets. We are ready to start cooperation with such companies, become their regional representative and maintain distribution of their production.

We are looking for Chinese partners for a long term cooperation. We would like to ensure them that they are going to find in us the most efficient and discrete counterpart willing and devoted to develop and achieve any business or assignment for the best of the involved parties.

Terminal Lilo-1 customs bonded storage main features:

- 17 000 square meters class "A " dry storages
- 24-hour security
- On-site customs
- Covered loading docks
- Dock-levelers
- Fire alarm systems
- Sorting/pick & pack
- Customs house brokerage
- Documentation
- Loading/unloading
- Monthly invoices for storage fees
- Convenient access to Tbilisi International Airport, Georgian railroad and central highways
- Located in the center of Caucasus – Tbilisi, Georgia

For more information please visit: <http://www.liloerty.ge/>.